



NC3A/ACQ/ASG/10/0092

1 February 2010

To: See Distribution List

Subject: **Notification of Intent (NOI)**
Invitation For Bids IFB-CO-12937-OPL
Provide Intelligence, Surveillance, Reconnaissance (ISR) Collection
Management Tool for ISAF

References: A. AC/4-DS(2009)0024
B. AC/4(PP)D/26509 (Serial 2008/5VA30497-0)
C. AC/4-D(2007)0003 Alliance Operations and Missions International Competitive Bidding

1. In accordance with Reference A, notice is hereby given of the intent of the NATO C3 Agency, as the Host Nation, to issue an Invitation For Bid (IFB) in relation to the provision of an Intelligence, Surveillance, Reconnaissance (ISR) Collection Management Tool (ICMT) and related services for ISAF.
2. An overview of the requirements for this Invitation For Bid (IFB) is summarised in **Annex B** attached hereto. This procurement will provide an ICMT capability to support:
 - The management of Priority Intelligence Requirements,
 - The planning, tasking and monitoring of ISR collection and exploitation systems,
 - The management and dissemination of intelligence documents,
 - Reaction to emerging collection requirements in a timely manner.
3. The reference for the Invitation for Bid is **IFB- CO-12937-OPL**, and all correspondence concerning this IFB should reference this number.
4. NC3A was authorised to use the Alliance Operations and Missions (AOM) International Competitive Bidding (ICB) Procedure, lowest price technically compliant bid. The successful bid pursuant to the IFB following this NOI will be that bid which is the lowest price technically compliant bid in accordance with the evaluation criteria.
5. The cost of the scope of work provided in Annex **B** is estimated at 4,525,308 Euros.
6. It is planned to place a single contract for the entire scope of work. No partial bidding will be allowed.
7. It is planned to issue the IFB in March 2010 with a Bid Closing Date in April 2010 and contract award in June 2010.
8. In addition to the firms nominated in Annex **A** of this letter, it is requested that NC3A be provided with a list, **not later than 22 February 2010**, of qualified and certified firms

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which may be interested in receiving an Invitation For Bid for this project. This list should include the NAME of the FIRM, the TELEPHONE and FAX NUMBER and E-MAIL-ADDRESS and POINT OF CONTACT within each of the nominated firms. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent to the following address:

NATO C3 Agency
Boulevard Leopold III
1110 Brussels, Belgium
Attention: (Dimitra Kokkali - Senior Contracting Assistant ACQ)

Tel: +32 (2) 707-8175
Fax: +32 (2) 707-8770
e-mail: dimitra.kokkali@nc3a.nato.int

9. National authorities are advised that technical specifications applicable to the bidding and the contractual documents are "NATO RESTRICTED". Bidders must have an overall personnel security and facility clearance of "NATO SECRET" at the time of the IFB release in order to be eligible to receive Bidding documents and to submit a Bid. Bidders will be required to submit any bid response material through the Bidder's respective National Delegation/Mission to NATO due to classification.
10. The successful contractor will be required to handle and store classified information up to the level of "NATO SECRET" and only companies maintaining appropriate facilities' clearance will be eligible to bid on this project. In addition, contractor personnel visiting or working on operational sites will be required to hold individual security clearances of at least "NATO SECRET".
11. It is requested that all additional firms interested in participating in this procurement be introduced by their National Authorities with the required "Declaration of Eligibility" and certification of their security clearances. Requests for participation received directly from firms can not be considered.
12. Your assistance in this procurement is greatly appreciated

FOR THE GENERAL MANAGER:

(original signed)

L.T. Herway
Chief of Contracts

Attachment(s):

- Annex A- Potential Bidders List
- Annex B- Summary of the Requirements

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IFB-CO-12937-OPL**

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NC3A

CAT5 PM (M. Roper)	1
CAT5 PM (C. Coman)	1
CAT5 DPM (K. Veum)	1
CAT5 Liaison NC3A BE (I. Le Pladec)	1
CAT5 Leader (L. Rossini)	1
DSA-ACO CRO PO ISAF Acquisition Coordinator (E. Lesbaupin)	1
DSA-ACO CRO PO PM (J. Ribeiro)	1
DSA-ACO CRO Leader (T. Murphy)	1
ACQ/ASG PCO (J. A. Wager)	1
ACQ/ASG CO (S. Schumacher)	1
ACQ/ASG PCA (Ms Dimitra Kokkali)	1
DOP/ILS (M. Langfeld)	1
NSIP LO	1
FMRC Head F&A (R. Angell)	1
Legal Adviser (S. Rocchi)	1
Registry	1

NATEXs

CZECH REPUBLIC	1
DENMARK	1
FRANCE	1
HUNGARY	1
GERMANY	1
GREECE	1
ITALY	1
NETHERLANDS	1
NORWAY	1
POLAND	1
SPAIN	1
TURKEY	1
UK	1
USA	1

IFB-CO-12937-OPL POTENTIAL BIDDERS LIST

BELGIUM

Astron N.V.
Computer Sciences Corporation
Cybertrust Belgium NV
Dell NV
Dimension Data Belgium
Getronics Belgium SA/NV
Hewlett Packard Belgium B.V.B.A./S.P.R.L.
Insight Technology Solutions Belgium, In
Oracle Belgium
RealDolmen
Siemens Enterprise Communications NV/SA/Siemens SEN BGD
Siemens IT Solutions and Services SA/NV
Simac ICT Belgium
Telindus NV
Thales S.A.
WAL-MARTWalcome bvba

BULGARIA

Electron Progress AD

CANADA

General Dynamics Canada Ltd.
Network Innovations Inc.

CZECH REPUBLIC

Damovo Ceska republika s.r.o.
TietoEnator Czech s.r.o.

DENMARK

Dan:office ApS
SAAB Danmark A/S

FRANCE

Altran technologies_ASD Paris
CS Systèmes d'Informations
EADS Defence and Security Systems S.A.

GERMANY

CONET Solutions GmbH
CSC Deutschland Solutions GmbH
FREQUENTIS Nachrichtentechnik GmbH
GBS TEMPEST & Service GmbH
GTSI Corp.
Logica Deutschland GmbH & Co. KG.
Quin GmbH

Rohde & Schwarz GmbH & Co. KG
Serco GmbH
T-Systems Enterprise Services GmbH

GREECE

European Dynamics SA
Info-Quest SA
PC SYSTEMS S.A.

HUNGARY

Albacomp Co
Synergon Information Systems plc
e-Selectrade-Computer Ltd.

ICELAND

Kogun Ltd.

ITALY

Engineering Ingegneria Informatica S.p.a
Fondazione FORMIT
Vitrociset S.p.A.

LATVIA

Baltic Information & Security Systems

LITHUANIA

Synergy Consulting

NETHERLANDS

Alcatel-Lucent Telecom Nederland B.V.
Getronics PinkRocade Nederland B.V.
Global Systems and Software
Misco Nederland BV
OSPL Nederland BV
PC-WARE Information Technologies BV
PQR bv
Uni Business Centre

NORWAY

Ementor Norge AS
ErgoGroup AS
Teleplan AS
Umoe IKT
Vizada VSAT a.s.

POLAND

ABG S.A.
ATM S.A.

ComArch S.A.
Decsoft S.A.
Designers S.J.
Elmontex
Qumak-Sekom S.A.
S&T Services Polska Sp. z o.o.
Solidex S.A.
Sygnity S.A.
Unizeto Technologies SA
WASKO Sp. z o.o. for WASKO S.A.

PORTUGAL

Edisoft S.A.

ROMANIA

S.C. UTI Systems

SLOVENIA

Igea d.o.o.

SPAIN

Alma Technologies s.a.
Indra Sistemas (former Bde)
Informática El Corte Ingles (IECISA)

TURKEY

Kuanta Insaat Taahhut Elektronik Turizm

UNITED KINGDOM

Audax
Global Crossing
Nettelics Ltd.
Northrop Grumman Mission Systems EuropeLtd.
Open Networks - Government & Defence
Silicon Valley Group Plc
Software Box Ltd.
Specialist Computer Centres plc (SCC)

UNITED STATES

Altima Group International, Inc. (AGI)
Applied Coherent Technology Corp.
DRS Technical Services, Inc.
EMW, Inc.
Intergraph Corporation
L-3 Services, Inc., Global Security & Engineering Solutions
ManTech Global Services Corporation
Merlin International, Inc
Norsat International Inc.

Northrop Grumman Mission Systems
Raytheon Company Network Centric Systems
SAIC

**ISAF INTELLIGENCE, SURVEILLANCE, RECONNAISSANCE (ISR)
COLLECTION MANAGEMENT TOOL**

Background

The ISR collection and exploitation capabilities in ISAF are distributed across the whole theatre of operation and, as such, the planning of these assets is done both at the Regional Command and ISAF HQ levels. In order to support effective management of Priority Intelligence Requirements (PIR) and planning, tasking and monitoring of ISR collection and exploitation systems, and to enable efficient transfer of information to the national users, it is necessary to provide the ISAF users with a Collection, Coordination Information Requirements Management (CCIRM) software tool.

Scope

The project will provide ISAF with a Commercial Off The Shelf (COTS) ISR Collection Management Tool (ICMT), which will support in principal:

- The management of Priority Intelligence Requirements,
- The planning, tasking and monitoring of ISR collection and exploitation systems,
- The management and dissemination of intelligence documents,
- Reaction to emerging collection requirements in a timely manner.

In general, the ICMT system is expected to work with COTS systems (equipment as well as software). Where appropriate, the use of NATO's Standardization Agreements (STANAGs) shall be required to ensure maximum interoperability. Delivered equipment is expected to run in the ISAF theatre of operations and shall be able to withstand the conditions of that environment.

Summary

The tool will be used within a network environment, and will provide automated support to the implementation of ISAF CCIRM processes. The ICMT will enable operators managing CCIRM information to automate activities such as the collection, refinement, consolidation, prioritization, validation and harmonization of requirements. Users will also be able to interact with ICMT through browser (Web) based access, in case advanced CCIRM functionalities are not relevant for their role. ICMT will account for dynamic changes to the collection requirements in a timely manner.

This procurement will provide ISAF with an ISR Collection Management Tool:

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ANNEX B – Summary of Requirements
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- To support the ISAF CCIRM process by making use of NATO data formats and standards and automated support to the implementation of the CCIRM process.
- To support the implementation of the Joint ISR Step 1 Concept of Operations (CONOPS) and Standard Operating Procedures (SOPs).
- To provide an interoperable capability, which is able to exchange CCIRM products through the use of STANAG 4559.

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