



FAR/DFARS OSLO 2025 - AGENDA

11 JUNE

8:30-9:30	Registration	
8:45-50	FSi Welcome	Norwegian Defence and Security Industries Association FSi
8:50-55	Industry Executive Welcome	Norwegian Industry
8:55-9:00	Welcome	Kongsberg Defence & Aerospace, Nammo
9-10:00	The Prelude - PART I: The basics on US Government Acquisition Regulations - a Peculiar Customer	Haynes and Boone, LLP
10-10:15	Pause	
10:15-11:15	The Prelude - Part II: The basics on US Government Acquisition Regulations - a Peculiar Customer	Haynes and Boone, LLP
11:15-12:00	Act I: The US DOD Solicitation - The RFP Type - The Scope of the Requirements - Commercial or Non-Commercial	BAE Systems, Inc.
12-13:00	Lunch	

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13-13:45	Act II: The Company Offer - The Risk Evaluation - Understanding the Scope of the requirements	ML Weekes & Company, PC
13:45-14:30	Act III: Flowing down the Solicitation to Subtiers & Suppliers	Peraton Inc.
14:30-15:00	Pause	
15:00-16:00	Act IV: The Very Real Risk of Cyber Security Requirements of CMMC and How to Achieve Compliance	Accenture PLC
16-16:30	Act V: Case Study in Managing CUI in Nordic Companies	Nordic FAR/DFARS Council
16:30 -18:00	Networking Reception	

12 JUNE

8:00-8:30	Registration	
8:30-8:40	Welcome	
8:40-9:40	Act VI: The Estimation - Putting together the Cost & Pricing Data - Allowable and Unallowable - What is required	ML Weekes & Company, PC
9:40-10:15	Act VII: Cost Analysis or Price Analysis of your Supply Chain	KDA & Peraton Inc.
10:15-10:45	Pause	
10:45-11:30	Act VIII: The Negotiation	Haynes and Boone, LLP and KDA
11:30-12:00	Act IX: Interacting with the Prime Customer and the US DOD Customer	BAE Companies
12:00-13:00	Checkout and Lunch	

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13:00-13:45	Act X: Spotlight on the customers Representatives	U.S. Government
13:45-14:30	Act XI: Modifying and Closing the Contract	ML Weekes & Company, PC
14:30-14:45	Leg Stretch	
14:45-15:15	Act XII: So What Will all the Changes in the US Mean to Everything We have Learned in the Last Two Days?	BAE Systems, Inc. & Peraton Inc.
15:15-15:45	The Final Act: The Industry Journey to Compliance, Advice from the US Marketplace	Presentation Panel
15:45-16:00	Seminar Close and Adjournment	

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