ROYAL NORWEGIAN EMBASSY

FSi
NORWEGIAN DEFENCE AND SECURITY INDUSTRIES ASSOCIATION

CADSI

CANADA–NORWAY

DEFENCE INDUSTRY DAY



18 November 2026

Seminar and B2B Meetings: 08:50–17:30

Networking Reception: 16:30 – 18:00

,

Sponsored by:

Nammo

ROYAL NORWEGIAN EMBASSY

FSi
NORWEGIAN DEFENCE AND SECURITY INDUSTRIES ASSOCIATION

CADSI

08:30-08:50 | Registration

08:50-09:00 | Opening Remarks

Canada and Norway – Arctic Allies and Strategic Defence Partners

Ms. Hanne Ulrichsen, Ambassador of Norway to Canada

09:00-09:10 | Opening Keynote – Canada

Canada–Norway Defence Cooperation in a Changing Security Environment

MGen Travis Morehen, Director General International Security Policy, National Defence Canada

09:10–09:20 | Canada's positioning and the relationship with Norway.

Mr. Martin Larose, Director General International Security Policy, Global Affairs Canada

09:20–09:50: | Norwegian and Canadian Defence Industries

An introduction to the defence industries of Norway and Canada, highlighting key capabilities, market developments, and opportunities for bilateral industrial cooperation.

09:20–09:35: | Canadian Defence Industry Overview

Mr. Nicolas Todd, Vice President, Government Relations and Communications, Canadian Defence and Security Industries Association (CADSI)

09:35–09:50 | Norwegian Defence Industry Overview

Mr. Torbjørn Svensgård, Senior Vice President, Norwegian Defence and Security Industries Association (FSi)

09:50–10:40 | Strategic Defence Outlook – From Operational Challenges to Industrial Priorities

The strategic perspective, evolving security environment and operational challenges driving development, capability priorities, major procurement programmes and defence-industrial policy.

09:50–10:10 – Norway

Norway – Strategic Defence Outlook, Capability Priorities and Defence Industrial Strategy

Mr. Thor Vidar Indreeide, Deputy National Armaments Director, Norwegian Ministry of Defence

10:10–10:15 – Q & A

10:15–10:35 – Canada

Canada – Strategic Defence Outlook, Capability Priorities and Defence Industrial Strategy

Ms. Kerry-Lynn Nankivell, Director International Industrial Affairs, National Defence Canada

10:35–10:40 – Q & A

10:40–11:10 | Coffee Break & Networking

ROYAL NORWEGIAN EMBASSY

FSi
NORWEGIAN DEFENCE AND SECURITY INDUSTRIES ASSOCIATION

CADSI

11:10–12:00 | Defence Procurement – How to Do Business

Overview of procurement processes, industrial cooperation requirements and practical guidance

11:10–11:30 – Norway

Defence Procurement in Norway – Processes, Requirements and Opportunities for Canadian Industry

Mr. Endre Lunde, Special adviser, Norwegian Defence Materiel Agency

11:30–11:35 – Q & A

11:35–11:55 – Canada

Defence Procurement in Canada – Processes, Requirements and Opportunities for Norwegian Industry

Mr. Nicholas Marum, Director of Industry Relations, Analysis and Policy, National Defence Canada and Mr. Nicolas Nabaa Director General Defence Investment Agency

11:55 –12:00 – Q & A

12:00–13:00 | Networking Lunch

13:00–14:45 | Industry Perspectives – Operational Challenges and Industrial Solutions

The purpose of this session is to illustrate how Canadian and Norwegian technologies and industrial capabilities can address operational challenges of common relevance to the two countries.

13:00–13:05 | Introduction to Industry presentations

Moderator

13:05–13:20 | NAMMO

Building Industrial Capacity - The Nammo and Patria response including Canadian opportunities.

Mr. Bård Ljones Stenberg, Vice President International sales and marketing, NAMMO

13:20–13:25 | Patria

Mr. Janne Räkköläinen, Vice President Market Area, Patria

13:25–13:35 | Magellan (Confirmed)

Operational Challenge – Industrial Solution

Speaker (TBC)

13:35–13:45 | Proxflyer AS

Naval Presence, Everywhere it matters

Mr. Ketil Vanebo, CEO Proxflyer AS

13:45–13:55 | SFL Missions Inc.

Space Flight Laboratory (SFL): 28 Years of Operational Successes

Dr. Robert E. Zee, Director and CEO, SFL Missions Inc.)

13:55–14:05 | Kongsberg

Operational Challenge – Industrial Solution

Mr. Don Liberty, VP Sales and Marketing, Kongsberg Canada

14:05–14:15 | MDA Space

MDA Space – Defence Mission Partner of Choice

*BGen ® **Kevin Whale,** Senior Director Defence Strategy*

14:15–14:25 | Space Norway AS

Space-Enabled Maritime Domain Awareness

Mr. Arle Brustad, Business Development Manager Defence and Security

14:25–14:35 | Canadian UAVS (Invited)

Operational Challenge – Industrial Solution

Speaker (TBC)

14:35–14:45 | IMT Defence (Confirmed)

Operational Challenge – Industrial Solution

Ms. Cheryl Hacking, CEO, IMT Defence

14:45–14:50 | Introduction to B-to-B meetings

14:50–15:00 | Coffee Break

15:00–17:30 | Canada–Norway B2B Meetings

Pre-arranged bilateral meetings between Canadian and Norwegian companies

Dedicated B2B meetings will provide participating companies with an opportunity to explore potential partnerships, supply-chain opportunities, technology cooperation and participation in Canadian, Norwegian and Allied defence programmes. Facilities will also be available until 18:00 for informal dialogue and exchange of information if you have not signed up for B-to-B meetings.

16:30–18:00 | Networking Reception

Sponsored by the Norwegian Embassy in Ottawa

An informal networking reception for seminar participants. We will open the reception in paralllel with the final B-to-B metings. Please join us from16:30 hrs. The reception will provide an opportunity to continue discussions initiated during the seminar and B2B meetings and to develop new contacts and potential partnerships.